

Remote office backup

benefits with cloud data protection

Druva has helped many leading organizations simplify their remote office backup (ROBO) needs with our award-winning cloud data protection solution. Our platform offers centralized management and visibility of physical and virtual workloads for all of your ROBO environments. See how these four organizations were able to achieve success after making the switch from their legacy solution to cloud backup.

GameStop®

Before

- High costs to maintain legacy infrastructure
- Unnecessary/additional technology management for IT staff
- Unable to meet business continuity SLAs



After



70%

reduction in backup and recovery operating expenses



20%

greater data protection footprint for virtual environments



\$1M

in savings (data residency laws and footprint)

GULF MARK

Before

- Lacked centralized processes for backup and recovery
- Disparate management of user data at remote sites (globally)
- Zero visibility into remote data centers



After



50%

reduction in data backup and restore times



100%

improvement in data visibility, reducing manual effort for IT staff



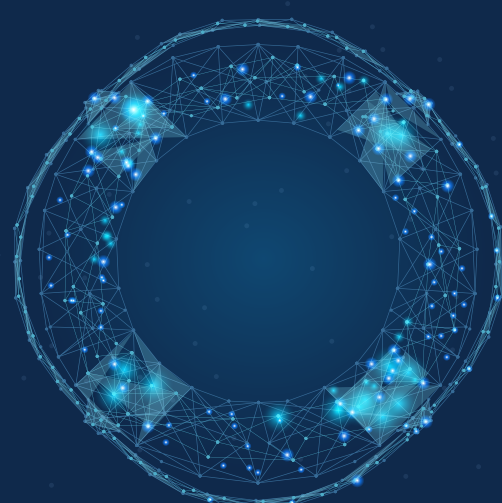
100%

global cloud data protection for HQ, 5 regional offices, and offshore supply vessels at sea

RelyOn Nutec 360° Safety

Before

- Lacked full data visibility and accessibility
- NetBackup required a lot of management
- High TCO for legacy systems



After



100%

visibility into all Windows server backups



62X

deduplication enables backup of 40% more servers



8 min

saving 30 hours per month for full backup completion

PALL

Before

- \$1.2M hardware and software upgrade purchase requirement
- 1TB of backup data — completely lost
- Zero centralized data management/visibility



After



50+

offices worldwide are covered by a **single central solution** (only two remote admins req.)



78%

overall **budget savings**



95%

reduction in labor-related costs

Join your peers and start modernizing remote office backup:
druva.com/remote-office-cloud-backup