



YOUR DATA DESERVES BETTER
THAN **VEEAM**

Balancing hidden TCO
isn't a flex.



See how we compare





Savings built-in

Fully Managed SaaS. Zero infrastructure.

No proxies, backup servers, or BYOS storage to manage. Druva runs fully in the cloud.

Everything's included.

Backup, cloud storage, support, cyber resilience—bundled with no surprises.

One cloud. No complexity.

Cloud storage is included with global dedupe and optimization.

One platform, full coverage.

Cloud, SaaS, endpoints, and on-prem—all protected natively.

Hands-off scale

Hands off. We've got it.

Upgrades, patching, availability, and scaling handled by Druva.

Deploy in minutes.

No hardware & patching. Start protecting data instantly.

One dashboard, global control.

Fully managed, maintained, and monitored by Druva. Solution is always security hardened and up-to-date with latest features.

Fewer admins. Fewer headaches.

Automation and SaaS delivery reduce team effort.



Costs pile up

You build it. You manage it.

Veeam requires customer-managed infrastructure or Azure BYOS storage.

Buy more, get less.

Core license excludes cloud storage, cyber tools, and post-incident services.

Cloud-Out and Cloud-Native?

That's extra with Veeam Data Platform. Azure and BYOS storage adds unexpected costs with Veeam Data Cloud.

Fragmented by design.

Requires multiple Veeam products for full data protection.

Hands-on hassle

Hands-on, all the time.

You manage patching CVEs, upgrades, and infrastructure scaling.

Deploy with effort.

Requires hardware, upgrade, & patching regularly.

Many tools, many problems.

Separate UIs and tools increase management overhead.

Admin-heavy.

Requires IT headcount for configuration, monitoring, and troubleshooting.



Cyber resilience built-in

Human expertise, included.

MDDR provides real-time, expert-led response at no extra cost.

Restore clean. Stay clean.

On-demand malware scans ensure safe recovery points.

Fast, automated Clean recovery.

Curated snapshots and rollback help you bounce back quickly

No hidden fees

Storage included.

Cloud storage is part of the package—no budgeting surprises.

Compliance-ready.

Legal hold and eDiscovery are built into Druva's M365 protection.

No third-party tools required.

Everything you need, already built-in.

MDDR and cyber response included.

Part of the platform. No service fees.



Recovery guesswork

You're on your own.

No response team—must pay extra for Coveware or other services.

Restore at your own risk.

Different scanning tools across workloads. Malware removal extra. No self-service rollback tools.

Automated recovery, Massive Data Loss.

No guidance or automation for post-attack scenarios.

Surprises everywhere

Pay as you store.

Azure and BYOS charges stack up fast.

Not available.

No legal hold or eDiscovery in Veeam Data Cloud.

Add your own tools.

Monitoring, alerting, and cyber tools must be purchased separately.

Post-incident? Pay again.

Recovery services (e.g., Coveware) come at an added cost.

Explore more at Druva.com

- Druva vs. Veeam. See the Difference.
- Safe Data? Not with Veeam's CVEs.
- What's Veeam Really Costing You?
- Don't DIY Your Data Security.
- Balancing Hidden TCO Isn't a Flex.
- Real Customers That Moved On from Veeam.