

Retire Your Legacy Hardware and Shift to SaaS-based Data Protection

The Druva Hardware Buyback Program gives you an easy way to retire older hardware, improve investment ROI, and transform your data protection strategy.

The challenge

Amid economic uncertainties and burgeoning ransomware attacks, businesses want to cut their spending without sacrificing their data security. To meet such contrasting requirements, data protection solutions must be flexible to scale based on business needs, easily operable, and use the latest security and storage technologies.

Legacy hardware can be a hurdle in such times as it requires specially trained personnel for upkeep and maintenance, is more vulnerable to cyber attacks, and uses outdated technologies. As companies make huge upfront investments in buying such hardware, they are saddled with it even if they want to move on to more modern and cost-effective solutions.

The solution

The Druva Hardware Buyback Program is designed to provide you with a simple and efficient path to modern technology adoption. Now you can replace old equipment in favor of the modern SaaS-based Druva Data Resiliency Cloud. Making the switch will help you reduce or eliminate data center, hardware, software, and management costs associated with legacy data protection solutions.

The buyback program allows you to control when and how you retire older equipment and get the highest ROI for your existing investment. Druva has teamed up with Sprout, an IT asset lifecycle management company, to ensure that all of your hardware is dealt with responsibly and sustainably.

Business challenges

- Increasing hardware and software costs for data protection
- Hidden overhead to deploy, manage, patch, and update software, hardware, and appliance solutions
- Security threats to backup data and systems, along with added costs and complexity

Key benefits

- Replace older equipment in favor of the modern SaaS-based Druva Data Resiliency Cloud.
- Reduce data center, hardware, software, and management costs associated with legacy solutions.
- Control when and how you retire older equipment and get the highest ROI for your existing investment.

How it works

The Druva Hardware Buyback Program has a simple three-step process:

1. Contact the Druva team via our [online form](#) and tell us about your hardware
2. Our team will follow up with you for next steps
3. If your hardware is eligible for buyback, we'll share a proposal with you

The best part is that there are no specific hardware or system specifications. Sprout evaluates compute, networking, and storage equipment on a case-by-case basis and based on market demand.

The Benefits

Eliminate paying for underutilized and over-provisioned hardware, software, and appliances (hard costs)

Remove hidden soft costs of software and hardware patches, upgrades, and performance tuning

Take advantage of a SaaS-based platform designed from the ground up to scale with your business and evolve to meet the needs of tomorrow

For more information

Visit the [Druva Hardware Buyback Program](#) web page.

druva Sales: +1 888-248-4976 | sales@druva.com

Americas: +1 888-248-4976
Europe: +44 (0) 20-3750-9440
India: +91 (0) 20 6726-3300

Japan: japan-sales@druva.com
Singapore: asean-sales@druva.com
Australia: anz-sales@druva.com

Druva is the industry's leading SaaS platform for data resiliency, and the only vendor to ensure data protection across the most common data risks backed by a \$10 million guarantee. Druva's innovative approach to backup and recovery has transformed how data is secured, protected and utilized by thousands of enterprises. The Druva Data Resiliency Cloud eliminates the need for costly hardware, software, and services through a simple, and agile cloud-native architecture that delivers unmatched security, availability and scale. Visit druva.com and follow us on [LinkedIn](#), [Twitter](#), and [Facebook](#).