

Druva Professional Services - SMB JumpStart for Enterprise Workloads

The Druva Professional Services team ensures that your organization has firsthand access to our rich expertise during the design and deployment of the solution, to fully leverage proven best practices from start to finish. While delivering solutions tailored specifically to your organization, we can dramatically accelerate your deployment efforts and reduce the workload on your internal IT staff, allowing them to focus on projects that require their unique talents and experience.

Engagement model

The SMB JumpStart is a professional services engagement designed to provide customers with time bound deployment assistance.

SMB JumpStart — Hybrid workloads	
PS engagement	Up to 10 hours
Staffing	
PS consultant	✓
Location	Remote
Scope of Work	
Conduct a kick-off meeting to review and finalize project scope, expectations, communication plans and availability of required resources	✓
Configure proxy hosts (up to one backup proxy)	✓
Deploy agent (if applicable) and backup up to two VMs	✓
Install and configure up to two servers using Phoenix Agent	✓
Deploy proxies (if applicable) and backup up to two backup sets	✓
Perform restore tests	✓
Best practices (documentation)	✓
Full deployment assistance	x
Disaster recovery setup	x
Integration	x
Monitor backups	x
Customizations	x
Support included	
Business critical support	✓

Key benefits

The Druva Professional Services consultant is your dedicated point of contact to address any deployment related queries during the services engagement. Here's how they deliver exceptional value:

- Reduced total cost of ownership through expert-led implementation with proven methodologies
- Accelerated ROI
- Faster deployment experience and guidance from seasoned technical consultants

Service scope

SMB JumpStart for Enterprise Workloads offers a dedicated Professional Services resource for up to 10 hours. Customers can purchase additional Professional Services hours as required.

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Druva is the leading provider of data security solutions, empowering customers to secure and recover their data from all threats. The Druva Data Security Cloud is a fully managed SaaS solution offering air-gapped and immutable data protection across cloud, on-premises, and edge environments. By centralizing data protection, Druva enhances traditional security measures and enables faster incident response, effective cyber remediation, and robust data governance. Trusted by over 6,000 customers, including 65 of the Fortune 500, Druva safeguards business data in an increasingly interconnected world. Visit druva.com and follow us on [LinkedIn](#), [Twitter](#), and [Facebook](#).