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Professional Services — SMB JumpStart Summary for Hybrid Workloads

The Druva Professional Services team ensures that your organization has firsthand access to our rich expertise during the design and deployment of the solution in order to fully leverage proven best practices from start to finish. While delivering solutions tailored specifically to your organization, we are able to dramatically accelerate your deployment efforts and reduce the workload on your internal IT staff, allowing them to focus on projects that require their unique talents and experience.

SMB JumpStart — Hybrid workloads	
PS engagement	Up to 10 hours
Staffing	
PS consultant	✓
Location	Remote
Scope of Work	
Deploy one backup proxy	✓
Deploy agent for Hyper-V and back up up to two VMs	✓
Install and configure one FS and SQL Server using Phoenix Agent	✓
Deploy NAS proxy and back up up to two backup sets	✓
Perform restore tests	✓
Configure one Oracle Host (DTC only)	✓
Best practices (documentation)	✓
Full deployment assistance	x
Disaster recovery setup	x
Oracle PBS integration	x
Monitor backups	x
Customizations	x
Support Services	
Business critical support	✓

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Druva is the industry's leading SaaS platform for data resiliency, and the only vendor to ensure data protection across the most common data risks backed by a $10 million guarantee. Druva's innovative approach to backup and recovery has transformed how data is secured, protected and utilized by thousands of enterprises. The Druva Data Resiliency Cloud eliminates the need for costly hardware, software, and services through a simple, and agile cloud-native architecture that delivers unmatched security, availability and scale. Visit druva.com and follow us on LinkedIn, Twitter, and Facebook.